# popoar

Handcrafted Gelato on a Stick



# popbar story and its founders

Popbar was founded in 2010 in the trendy Village District of New York by Reuben BenJehuda and Daniel Yaghoubi.

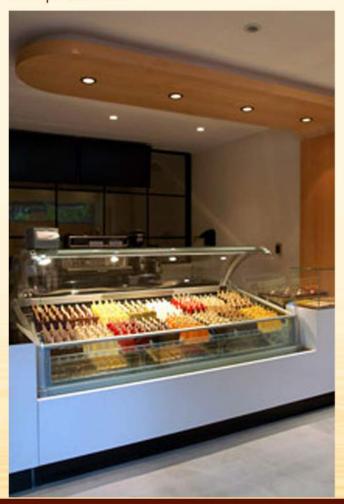
Born in Europe, they missed the authenticity of gelato parlors so they decided to create their own unique shop to have gelato... with a twist! Popbar quickly grabbed the attention of New Yorkers, building up a loyal following of locals and visitors wanting to indulge on gelato. Since then, the business has been inundated with franchise requests from around the world and is now ready for global expansion.





### carmine street, new york

The first Popbar location opened its doors in May 2010, in the heart of NY's trendy West Village. It operates from a 100 square meters premises out of which it produces and sells its distinctive flavors and products.









Popbar is handcrafted gelato on a stick freshly made in stores





# popbar brand differentiation



Blending authenticity with innovation, Popbar serves gelato in a unique way - on a stick, which is more fun, easier to eat, customizable and kid friendly.

The brand offers HANDCRAFTED GELATO on a STICK made with only natural ingredients and no added preservatives, artificial flavoring, or high fructose corn syrup.

All popbars are freshly made in-house, in the most genuine and authentic way, using only real fruit and a handful of ingredients.

The simplicity of the operation and the uniqueness of the brand make it a replicable offering around the world while providing a distinct quality product for children and adults alike.

At Popbar, we pride ourselves on ensuring flavor in every bite and in providing customers with an eventful, personalized and memorable experience on each visit.

#### step 1:

Choose your popbar between a large variety of popGelato, popSorbetto and Yogurtpop authentic flavors, which include Chocolate, Hazelnut, Coffee, and Strawberry, Peach, Mango, etc...



step 2:

Choose your poppings of nuts, coconut, or chocolate sprinkles.







almond

hazelnut

coconut





pistachio

chocolate spinkles

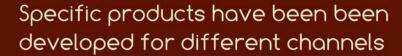
## step 3:

choose your signature dipping!











#### miniPops

Stylish, innovative, and entertaining, minipops are the perfect treat for your catering and events needs.





### popBites

popBites are praline sized popSorbetto and popGelato on-the-go!

















# Hot Chocolate on a Stick

As part of Popbar's ongoing effort to create auxiliary product offerings, also targeted for a colder climate, Hot Chocolate on a Stick was introduced in Winter 2011.

Available for both in store and at home consumption, simply add steamed milk to our Hot Chocolate on a Stick and stir to create your own chocolatey goodness.

Made with a premium blend of the finest chocolate, it's available in Dark, Milk, and Vanilla White Chocolate. Gift packages available in 3, 6 and 12 packs.





# Popbar's latest on-a-stick creation

#### Poppings

Almonds
Hazelnuts
Pistachios
Shredded Coconut
Waffle Cone
Caramel Corn

#### Dippings

Dark Chocolate
Milk Chocolate
White Chocolate
Mint Dark Chocolate

#### Fillings

Chocolate Chip Blueberry Plain





#### A selection of cold beverages for hot weather

### Frozen Hot Chocolate

Premium creamy chocolatey goodness blended with all natural milk.

### Popaccino

Premium blended iced coffee with double chocolate brownie crumbles. Handcrafted by Popbar for popaholics in need of an intense coffee + chocolate fix.







#### There are 3 different formats available

#### **FULL STORE**

Store with production laboratory (popLab) in the back of house

A glass separates the front of house to the popLab

Min surface 50m2

City centre or shopping mall

With seating area

#### KIOSK/SATELLITE

Store without production

The popbars are supplied from a full store nearby or from a separate area of the mall (not opened to the public)

Min Surface 15m2

Shopping Mall

With or without seating area

#### **HYBRID**

'Kiosk' style but with production laboratory on site

Min surface 40m2

Shopping mall, typically in the middle of hallway

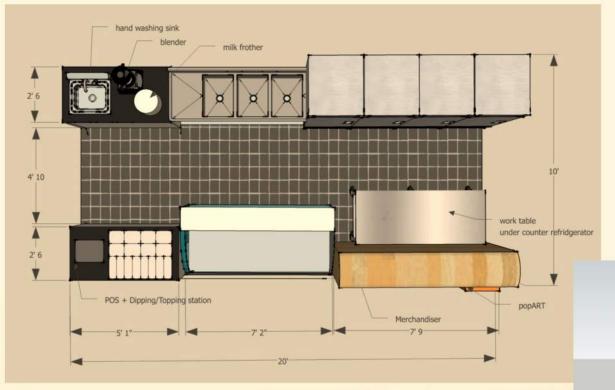
With or without seating area









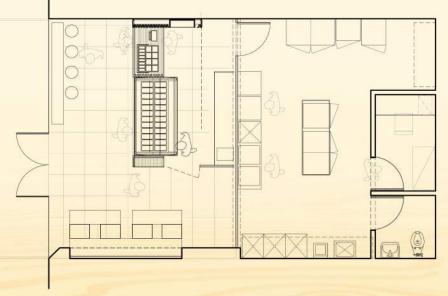


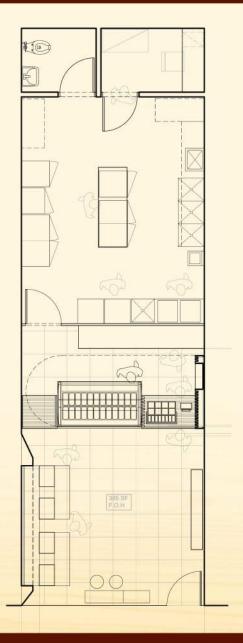














- 10 + 10 year contract
- Territory Fee to be discussed with Popbar
- Opening fee of \$ 25,000 35,000
   depending on development plan
- Royalty fee of 6%
- Marketing contribution of 3%

# popaholics

# popbar™



# popbar press





### what they say about us

"Cute, trendy", "high quality", "deliciousness on a stick" ZAGAT.

"You are the reason why I love Spring" A Popaholic

"Not your average Ice Cream shop...we can go there everyday of the week and try something different..." food



Top Ten Frozen Desserts of America Retailers 2011 Award.

"@Popbar, loved my Banana popGelato dipped in White Chocolate, coated with Coconut poppings!" A Popaholic on twitter

"You cannot do much better than the frozen gelato and sorbetto at Popbar" Florence Fabricant, The New York Times

"Warhol can step aside - there's a new pop art taking over. This one features a rainbow of colors, patterns and textures, with a flavor for every shade of the spectrum"

"The combination was surprisingly rich and filling"





"OMG you are at my job and all I can say is that the Coffee popbar is pure heaven" A Popaholic on facebook

"Rich Pistachio"

"I love it, I just had the Passion Fruit popbar a little while ago and I swear I felt like I was eating the actual fruit. Very good work Popbar!" A Popaholic on facebook

"Revolutionary advance in Dessert Science" NEW VORK

"Miracles on Ice" NEWYORK POST

"Popbar reminds me of my youth" A Popaholic



handcrafted gelato on a stick

don't call us a popsicle! INDULGE in AUTHENTIC ARTISANAL Italian GELATO and SORBETTO. frozen YOGURT too. CREAMY DELICIOUSNESS on a stick. MADE with ALL NATURAL ingredients - hormone-free MILK, real FRUIT...a lot of real fruit. NO PRESERVATIVES, NO ARTIFICIAL FLAVORS, no high fructose corn syrup. premium DIPPINGS and POPPINGS offer ENDLESS COMBINATIONS. explore the possibilities...DIP, HALF-DIP, even drizzle, then take a BITE. PACE yourself. GENUINE popGelato and popSorbetto. made FRESH DAILY.

**POPAHOLICS** unite in devouring our delicacy on a stick.